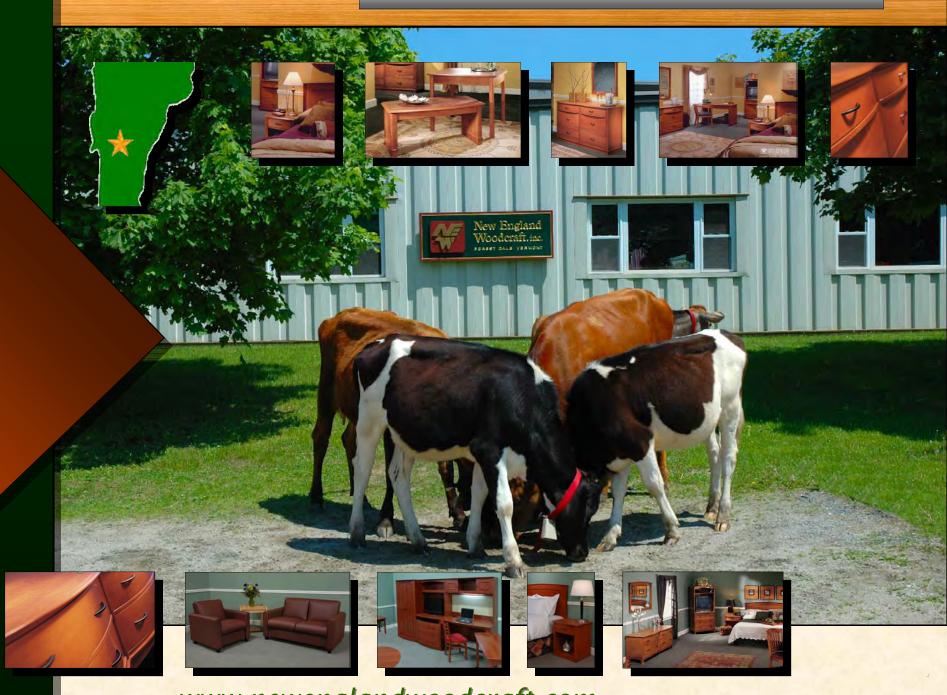
FURNITURE THAT MAKES SENSE



N.E.W. CONTACTS



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The Thurston's founded the company we know as New England Woodcraft, Inc. - a one man operation for the first 8 years. Today 120 Vermonters making the finest furniture in the USA for Higher Education Institutions and Department of Defense Dormitories and facilities. Supplier for the Army Lodging Contract and the Navy Gateway Inns and Suites Contract.

New England Woodcraft products have evolved from this heritage of excellence to include...

- High quality furniture and seating
- Made of sustainable materials
- In eco-friendly, low impact facilities producing renewable and reusable products

New England Woodcraft was the first company to switch it's entire finishing operation over to a water based finishing product.

- No more employee contact with hazardous chemicals
- Elimination of highly combustible processes
- Cut Volatile Organic Compounds to less than 1% (National Average is 6.5% minimum)

New England Woodcraft manufactures in the USA... in our Forest Dale, Vt. Facility.
New England Woodcraft's Room Furniture,
Upholstered Seating, Tables and Chairs are
machined, finished, assembled and shipped
from this plant



200 SERIES FURNITURE



QUALITY & VALUE









For years, the "200 Series" has been the standard in living and learning applications...

It is the most imitated in the industry, from style and construction to claims of equal value. In either solid wood, natural wood veneer or high pressure plastic laminate tops. By the addition of several features or changing the size, you may customize your case goods several different ways to meet the needs of your students.

Still unequalled and made your way...









LOCAL HARDWOODS FROM CERTIFIED FORESTS



The lumber used in the construction of our products comes from sustained yield growth forests. In these managed yield forests, the amount of wood harvested is less than the amount grown in any given year. This ensures the continued existence of these forests for generations to come.

Waste wood product, including scrap from our production processes and pallets are ground into sawdust and then given to local dairy farmers for use as organic bedding material for their livestock.













CUSTOM QUALITY FURNITURE

50% OF FURNITURE PRODUCED ANNUALLY IS A MODIFICATION OF AN EXISTING UNIT OR ENTIRELY CUSTOM!

There is NO PREMIUM for custom product designs and manufacture

Each item is engineered as an integrated component of standard case good or seating manufacturing

A variety of materials - Solid Hardwoods, Hardwood Veneers and Laminates with dry or metal to metal construction











N.E.W. CONSTRUCTION



WOODCRAFT NCORPORATED





FOUR-SIDED HARDWOOD INTERIOR FRAMES

The frames are glued and screwed to the sides, top, base, and back for maximum structural strength. Considered a" dry-construction", thus allowing for **on-site replace-ability, repair or refinishing** of components. This type of rugged construction stands up to the excessive uses in the institutional market.

The drawers are supported by the solid hardwood frames and not solely by the drawer runners themselves. Frame construction allows us to renew the product in the case of damage to any individual part because the parts are replaceable. This supports our commitment to environmental sustainability.







ELIMINATE FUTURE COSTS AND HEADACHES ASSOCIATED WITH DISPOSAL OF USED FURNITURE

New England Woodcraft's four-sided hardwood internal frame allows the customer to not only replace damaged furniture components, but also to <u>reuse</u> the furniture instead of paying to throw it away. Furniture can then be reconditioned to last another 20 years. By spending a little extra now on quality, the customer can save significant future money and also meet future environmental objectives, such as LEED Certification requirements.





OUR ROLL-COAT finishing with UV-CURE

NO INSTITUTIONAL FURNITURE FINISH IS MORE DURABLE AND ECO-FRIENDLY

Scratch and chemical resistant
Even permanent markers and ink pens clean
easily with solvent removers

100% SOLIDS = UNEQUALLED QUALITY

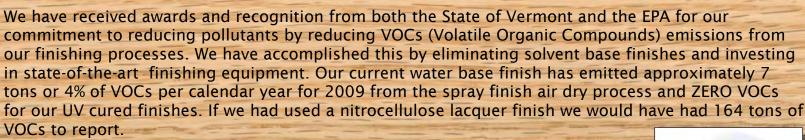
ZERO VOLATILE ORGANIC COMPOUNDS

Zero VOC emissions at time of manufacture and for life of product

100% of run off is reclaimed, filtered and reused

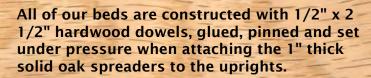








EZ-LOCK ATTACHMENT & ADJUSTABILITY



Our beds have a top quality UV finish that is smooth and durable.

Our beds are available in 4 standard sizes: 36" x 76/80" or 38" x 76/80". Custom sizes are available upon request.

3/8" x 3" hardened steel pins (See inset picture) slip into steel sleeves imbedded into the bed posts ends allow single bed units to be stacked into bunk or loft configurations.

The welded (not riveted) bed springs set into a steel track embedded in our solid oak bed post that creates a metal to metal support for the sleep surface.











100% RECYCLED BED FRAMES







N.E.W. REVERSIBLE CUSHION LOUNGE















- •The Whiting and Hancock Series are constructed with solid northern red oak or rock maple frames.
- •All joints are glued and doweled under pressure with ½" hardwood dowels.
- •The fully upholstered Weybridge, Shoreham, Sudbury and Goshen Series have interior construction of ½" and ¾" plywood and 2" thick hardwood framing with glued and screwed construction.
- •All interior corners for the eight series are reinforced with metal corner brackets or with 1" thick corner blocks, glued and screwed in place.
- •The reversible back and seat cushions have removable jackets, secured with Velcro *, for easy replacing or cleaning. These reversible upholstered units are made of 3" and 4" thick high resiliency foam with a 1" fiber fill, resting on steel No-Sag springs which are attached to 1 3/4" thick solid hardwood frame with dowel construction.
- •The reversible seat and back cushion frames slide on special steel brackets located along the side and back of the lounge unit. These back and seat cushions are locked in place with a simple allen Wrench mechanism.
- •All upholstery fabrics and foam used in our cushions are made to your specific requirements. All lounge pieces have a water base sealer and top coat finish for high durability.
- •All of our upholstered furniture can be made to meet California and Boston Fire Codes when required.









Plastics and Durable Wood Products: Impact Climate

Plastics are made from petroleum - a limited, nonrenewable resource. Petroleum is a leading source of greenhouse gases that cause global warming.

In 1987, the U.S. used almost 1 billion barrels of oil, just to make plastic.

In contrast to plastics, North-American Hardwoods are renewable resources. Furniture from sustainably managed forests can be replenished by regenerating forests, providing a dependable supply of both trees and wood products while providing other ecosystem services, such as clean water, clean air, wildlife habitat and recreation. Specifically, wood products can significantly reduce greenhouse gases and address climate change.

Burned as fuel displacing fossil intensive fuels: At the end of a wood products life it can be recycled for a second life, burned as a fuel displacing fossil intensive fuels, or land-filled, extending the storage for decades until decomposed. When wood products or biofuels displace fossil intensive products or fuels, a permanent reduction in fossil carbon emissions occurs, equally as important to mitigating climate change as storing carbon from the atmosphere in the forest.

Storing carbon in furniture: hardwood furniture acts as a carbon sink that can help mitigate climate change. In contrast to plastic laminates, which are made from petroleum sources that emit greenhouse gases, harvested hardwoods serve as reservoirs of carbon that are not immediately released to the atmosphere when harvested. The amount of carbon sequestered in products depends on how much wood is harvested and removed from the forest, what the products are harvested for, and the half-life of wood in the products.

"Because wood can substitute for other, more fossil fuel-intensive products, the reductions in carbon emissions to the atmosphere are comparatively larger than even the benefits of carbon storage. Research both in the U.S. and internationally (Borjesson and Gustavsson 1999; and Valsta et al. 2008) has suggested that this effect - the displacement of fossil sources - could make wood products the most important carbon pool of all." (Malmsheimer, 2008)



N.E.W. MATERIALS









Sustainable materials produce sustainable products which can be revived to a second life

Environmental Benefits of Using Northern Hardwoods vs. Composite Wood and Plastic Laminates

Given the global priority to reduce greenhouse gas emissions and potential for a U.S. regulatory cap and trade program, there will likely be a growing demand for products that demonstrate reduced carbon emissions and environmentally friendly practices. The wood products industry, possibly more than any other economic sector, is uniquely positioned to claim actions that address climate change.



Plastics and Durable Wood Products: Story of the Landfill and Environmental Impact

Plastics:

When buried, some plastic materials may last for 700 years (manufacturers add inhibitors slowing the decomposition process) Plastic cups take 50 - 80 years to decompose. Plastics are part of the waste stream: while only 8% by weight, they occupy about 20% of the volume due to low bulk density.

Wood products:

When buried, if it does happen to at all, discarded wood will take only decades to decompose and will eventually create a small amount of greenhouse gas emissions. Because of our nature to recycle, reuse or remake into new sustainable products, wood substitution is a viable technique to immediately address climate change by lowering GHG emissions.

Hardwood Forestry Fund Members know that wood is a renewable resource, and that healthy, vibrant forests provide benefits to wildlife, the environment, and to people.

"A well-managed tree farm acts like a factory for sucking CO2 out of the atmosphere, so the most climate-friendly policy is to continually cut down trees and plant new ones... Plant seedlings and harvest them as soon as their powers of carbon sequestration begin to flag, and use the wood to produce only high-quality durable goods like furniture and houses."

Farm the Forests - Wired - June 2008



N.E.W. REFERENCES





New England

Castleton State College Amherst College Bates College Johnson & Wales University University of New Haven Merrimack College Middlebury College Boston University Connecticut College Quinnipiac University Harvard University Bowdoin College Northeastern University Fairfield University Wesleyan College Williams College

Midwest

Andrew's University
Denison University
Allegheny Wesleyan College
University of Illinois Chicago
University of Memphis

Purdue University Hanover College Alma College St. Olaf College Northland Job Corps Collegiate Marketing Carleton College Rockford College

South East

Davidson College Georgia Tech - 1996 Olympics Dillard University Elon College Wake Forest University University of Florida Emory University Wofford College University of Tampa Eckerd College

Mid-Atlantic

Hamilton College
SUNY State Schools
Dickenson College
Penn State University
Washington & Jefferson Univ
Morrisville State College

Lemoyne College
The Sage Colleges
Lafayette College
Villanova University
Rutgers University
Clarkson University

St. Lawrence University
Allegheny College
Muhlenberg College
Widener University
Howard University